

James A Robertson and Associates Effective Strategic Business Solutions



Discovery: An Essential Element of SOA Implementation

Dr James Robertson PrEng

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**Client : This is ridiculous --
how can you tell me it is not in your quote?**



**Service Provider: The client keeps changing the requirement
-- they signed off on this**



The tension of talking past each other



The first hour -- the things that seem obvious
(and are therefore NOT documented)



Are you (service provider) listening?



Are you (client) accurately stating the essentials of your business?



Only PEOPLE effectively using technology deliver value



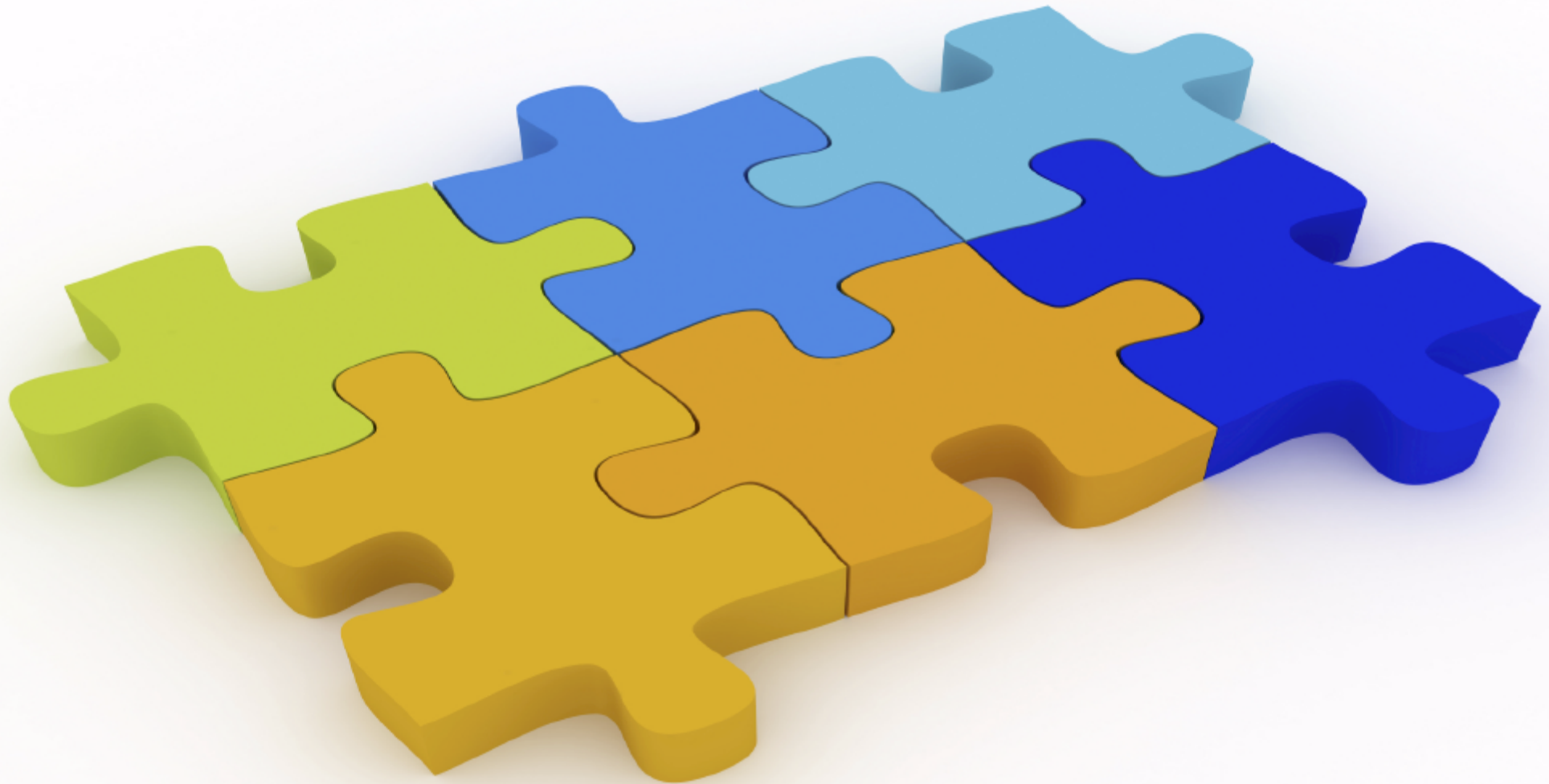
Corporate Governance and Discipline



Data -- the essence of integration and value delivery



Integration -- putting the pieces together -- the essence of SOA



Acknowledgement and dedication



I would like to acknowledge the contributions and inputs of all my clients, associates, staff and families without whom the work on which this presentation is based would not have been possible

Particularly my father and mother, Angus and Thelma, whose love and support for all my endeavours made it possible for me to gain this knowledge.

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This presentation is dedicated to The glory of the Eternal Creator who is the source and reason for our existence

Psalm 136:5 "To Him who by wisdom made the heavens, for His mercy endures forever;"

Questions?



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